



RESOURCES AND TIPS

TIPS FOR BEING AN ACTIVE LISTENER

Pause

- Be present.
- Allow time for thinking.
- Don't predict a direction.
- Think about your responses.
- Don't interrupt.

Question

- Seek to understand.
- Assume gaps in your background knowledge.
- Check before assuming gaps in others'.
- Avoid judgments.

Clarify

- "I think what I hear you saying is..."
- "Is it your thinking that..."
- "Can you say more about that..."

Source: Costa, A. L., & Garmston, R. J. (2015). *Cognitive coaching: Developing self-directed leaders and learners*. Rowman & Littlefield.

A NOTE FROM THE HOST

Dearest Discussant:

Many thanks for attending today! In order to ensure a smooth discussion for all, please consider the following: A detail that made salons successful and different is a focus on the topic at hand and a shared commitment to learning with and from others in a neutral space. Guests could be asked to leave salons if they attempted to use it in service to a personal goal, outside the scope of the topic. Even worse, they wouldn't be invited back again. These are meant to be entertaining and intellectual - please keep that in mind as you engage with others. Please consider avoiding:

- Partisan Politics**
- Proselytizing**
- Recruiting**
- General Tomfoolery**

Sincerest Regards - Your host



RECOMMENDED READINGS

- *High Conflict: Why We Get Trapped and How We Get Out* by Amanda Ripley (especially the chapters about the rural/urban exchange)
- *Win Every Argument: The Art of Debating, Persuading, and Public Speaking* by Mehdi Hasan (especially the chapters about listening)
- *Cultivating Genius: An Equity Framework for Culturally and Historically Responsive Literacy* by Gholdy Muhammad (Black literary societies)
- *The Teacher Wars: A History of America's Most Embattled Profession* by Dana Goldstein
- *Woman's True Profession: Voices from the History of Teaching* by Nancy Hoffman
- "Have You Heard" (Podcast) with Jennifer Berkshire and Jack Schneider

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FEEL FREE TO ADD RECOMMENDATIONS